



analysis:  
Mid Market ERP



War is about to break out for partners who want to sell mid-market ERP applications

page 4

clipboard:  
Credibility gaps

What is hype and reality with OpenOffice

page 15



MARKETS

## VAR builds new healthcare apps

BY HOWARD SOLOMON

John Buckle has spent a lot of time in Southern Ontario

SOFTWARE

Ivara Corp. |

### Ivara EXP 4.0

**BURLINGTON, ONT.** — Ivara Corp. recently released Ivara EXP 4.0, its new and enhanced asset reliability software. New to version 4.0 are enhanced analytical capabilities, more sophisticated calculations and algorithms and the incorporation of key performance indicators that constantly measure the effect of asset reliability on business performance. The software collects, stores, displays, analyzes and manages all asset condition and state information to determine the right work to do on the right equipment at the right time.

According to the company, the result is a measurable increase in reliability that reduce maintenance costs and downtime.

Ivara EXP accepts data from online sources, predictive maintenance technologies, RCM findings and visual (or other sensory) inspections collected from operator rounds or routine inspections.

CONTACT: Ivara Corp.; www.ivara.com |



CryptoCard |

### Crypto Server 6.2

**LAS VEGAS** — CryptoCard has announced the launch of Crypto Server 6.2, a browser-integrated two-factor authentication solution for Apache Web servers.

The product's CRYPTO-Web component can authorize and positively identify all Apache Web server users by coupling something in the user's possession (a multi-function smart card, USB dongle token, hardware token, or software token), with something the user knows (their PIN).

The authentication server generates a unique password for every log-on attempt, eliminating the need for users to memorize, change, or manage a variety of static passwords.

The product features a browser-based administrative interface. Organizations can implement and administer token-deployment by importing existing LDAP (e.g. Active Directory or Open LDAP) directories or to support Web farms or virtual Web sites.

The server allows deployment and activation of software tokens, which can reside on a user's handheld (for Win CE devices), desktop, laptop, or smart card — or for users to activate their hardware tokens (USB, key-chain, or numeric pin-pad).

It also includes CRYPTOCard's "Follow-Me Computing" that allows server-based computing (Citrix or MS Terminal Services) users to start a remote session by inserting their CRYPTOCard multi-function smart card, or USB dongle token, and entering their PIN.

CRYPTO-Server 6.2 sells for US\$499

CONTACT: Cryptocard; www.cryptocard.com |



Ceryx |

### Hosted Exchange

**TORONTO** — Messaging solutions provider Ceryx is now offering a 100 per cent e-mail uptime guarantee for its Hosted Exchange 2003 service.

According to the company, the promise is made possible because Ceryx includes real-time replication with data rewind and e-mail continuity services with Microsoft's Hosted Exchange 2003.

Ceryx's Hosted Exchange is replicated in real-time between two fully-redundant Tier 1 data centres and includes Business Continuity Messaging (BCM).

CONTACT: Ceryx; www.ceryx.com |

GTCO CalComp |

### InterWrite Software version 5.1

**COLUMBIA, MD.** — GTCO CalComp has released InterWrite Software version 5.1 for Windows, for use with their InterWrite suites of products.

The new release features functionality and ease-of-use improvements. This version introduces a new Office Mode that

expands the options for saving meeting and lesson notes, new curriculum-related clip art and background images, an extended page view function, as well as several new features designed to enhance the ease-of-use of the software.

The new Office Mode enables annota-

tions created in InterWrite to be directly saved into Microsoft Office applications such as PowerPoint, Word and Excel. An Extended Page View function allows users to scroll easily between multiple InterWrite pages. Adjusting the annotation pens and highlighters has also been further simplified with a new toolbar that allows users to select any of the available pen widths and colours.

Other features include Export Entity,

which allows an individual annotation or group of annotations to be saved in a common image format (BMP, JPG, PNG, TIFF, or GIF); support for 13 different languages including English, French, German, Polish and Spanish; and new images and background templates, including expanded math grid backgrounds and additional music notes and scales. CONTACT: GTCO CalComp;

www.gtcocalcomp.com |